

Contact

www.linkedin.com/in/mateipavel
(LinkedIn)
corporate.timmystudios.com
(Company)

Matei Pavel

Entrepreneur & angel investor. I like to build stuff.
Bucharest, Romania

Summary

Built one of the world's biggest mobile app publishing companies (over 1B downloads) together with a team of 70. Of these 70, two very impressive people went on to found Veridion - a game-changing big data company I am fortunate to be a small part of.

Super interested in "big problem"-solving initiatives.

Before you get in touch: brief & to the point is best, I will return the favor.

Experience

Veridion (formerly Soleadify)

Investor

January 2019 - Present (5 years 3 months)

Bucharest, Bucharest, Romania

Two of Soleadify's founders helped me build T-Me Studios into one of biggest mobile app publishers in the world. They're now conquering the enterprise with a radical approach to company data, catering to the best data science teams around the world.

Happy Friday Catering

Investor

March 2015 - Present (9 years 1 month)

Bucharest, Romania

HFC is more than a catering business - it's a fairy tale. Grown from scratch into one of the most well known corporate catering businesses in Bucharest, its success is a direct result of the founder having found her place in the world as an entrepreneur - after a decade of working in advertising. If you believe in "finding your calling" - she found hers. Together with her partner, Daniel, and their team, they've been growing by more than 100% every year to rave reviews from their clients.

T-Me Studios

Co-founder, Co-CEO

June 2013 - December 2020 (7 years 7 months)

(Acquired by Mocha Global) T-Me was one of the leading global mobile apps publishers, with more than 1B downloads from all over the world. Our growth was possible thanks to relentless process automation in everything we do from research to design, development, QA, marketing and reporting. We also partnered with telcos around the world to provide quality, engaging apps for their subscribers.

CautaReduceri.ro

Founder, CEO

November 2010 - July 2012 (1 year 9 months)

(Acquired by Adulmec) CautaReduceri was Romania's first daily deal search engine. 8 months into the business Internet Corp - one of the leading local online publishers - bought 50% of the company's shares and in July 2012, after 18 consecutive months of being the market leader, we made an exit to our closest competitor.

RandomWinners.com

Founder

2008 - 2012 (4 years)

Bucharest, Romania

Konk Media was the first company I started, home to various projects:

- Konkurs.ro is one of Romania's first sweepstakes directory. Since its inception it generated millions of leads for major national and international brands like ProTV, RadioZu, Vodafone, Nestle or Carrefour and helped organize original competitions that went viral across the country.

- TrageriLaSorti.ro and RandomWinners.com - SaaS offering sweepstakes-related services to brands & marketing agencies. Among our clients are Lidl, Subway, Nestle, Orange, eMAG, Zenith Media.

Internet Corp

Senior Web Developer

July 2007 - March 2009 (1 year 9 months)

Education

Harvard Business School

Executive Education Program, Value creation in corporate partnerships & M&A negotiations · (2017 - 2017)

Academia de Studii Economice din București

Bachelor's Degree, Finance · (2006 - 2008)

Colegiul National Mihai Viteazul, Bucuresti

· (2001 - 2004)